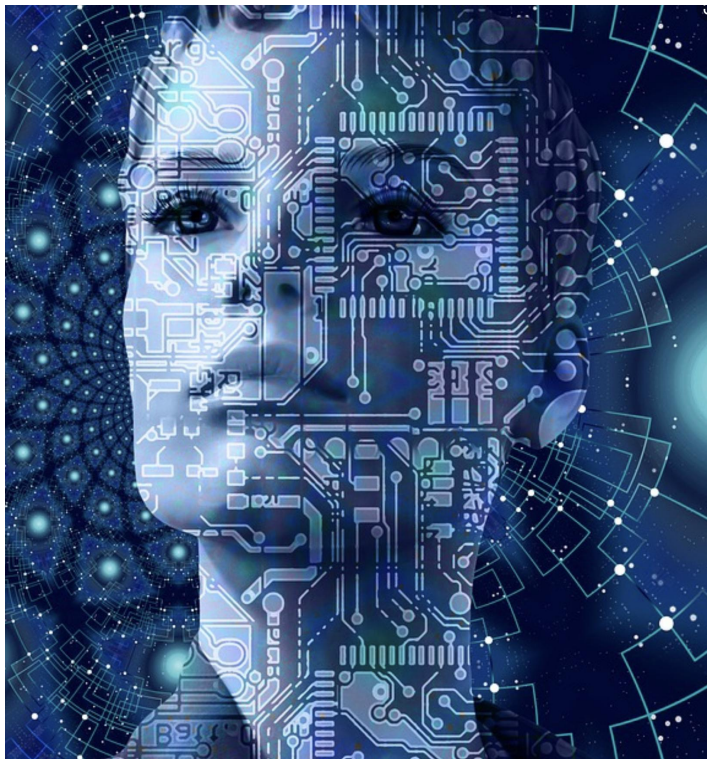




ANGEL-IKA

EQUITY RESEARCH REPORT
FOR

Olgiata Sport Lab Srl
www.olgiatasportlab.it

Rome, 30-12-2022



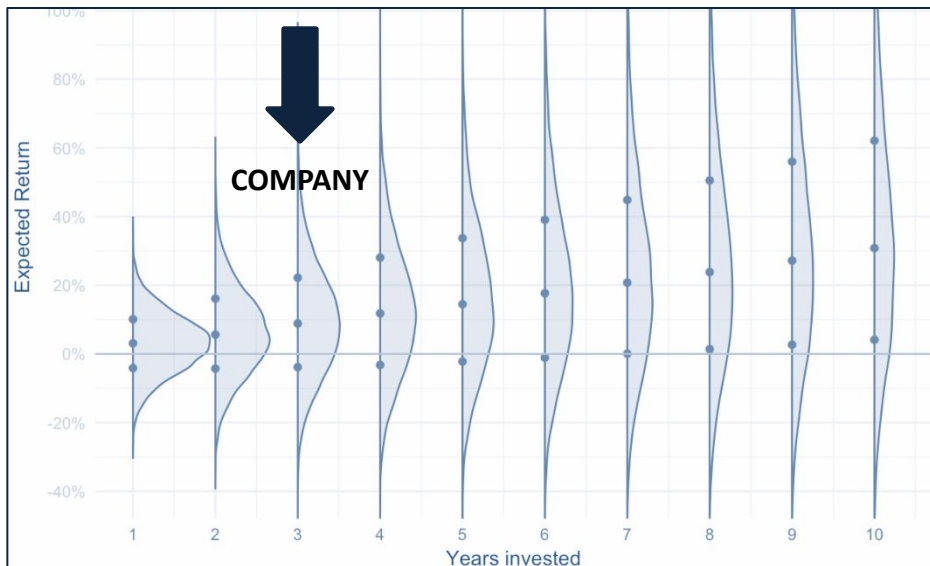


Agenda

Premise

- The Evaluation of the Company
The Risk-Return on Investment
BUPS****
- Business Plan
- Valuation of IP and companies and attached documents
- Performance of the symbiotic company

(SUMMARY JUDGEMENT I.G.I. GROUP): XXXXXXXXXXXX. (NO FREE DOWNLOAD)



This document makes an assessment of the effectiveness of the business plan produced by the company (listed in the Annex) with the aim of offering a correct risk-return assessment by the professional investor who intends to invest with a risk horizon of five years.

Suggested risk control and hedging actions are consistent with the intensity of capital participation and allow the debt or equity instrument to be repositioned by making risk compatible with or equivalent to large-market securities. The fungibility or monetization of the investment is guaranteed by the buyback option by the original entrepreneur or new partners.

The pay-out dividend policy allows for a return on capital on an annual basis and with monthly control through the appointment of the controller or auditor.

The assessment of the sustainability of the return is calculated by combining the historical series with moving averages of the company's financial statements with analysis of resistance and changed market scenario.

The assessment of the risk of the investment is expressed by determining the hedging options that can be applied to the degradation of the business risk profile by means of indicators that, when certain budgetary and monthly measurement conditions are verified, trigger correction actions.



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- Premise
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-
- ☐ Business Plan
 - ☐ Valuation of IP and companies and attached documents
 - ☐ Performance of the symbiotic company

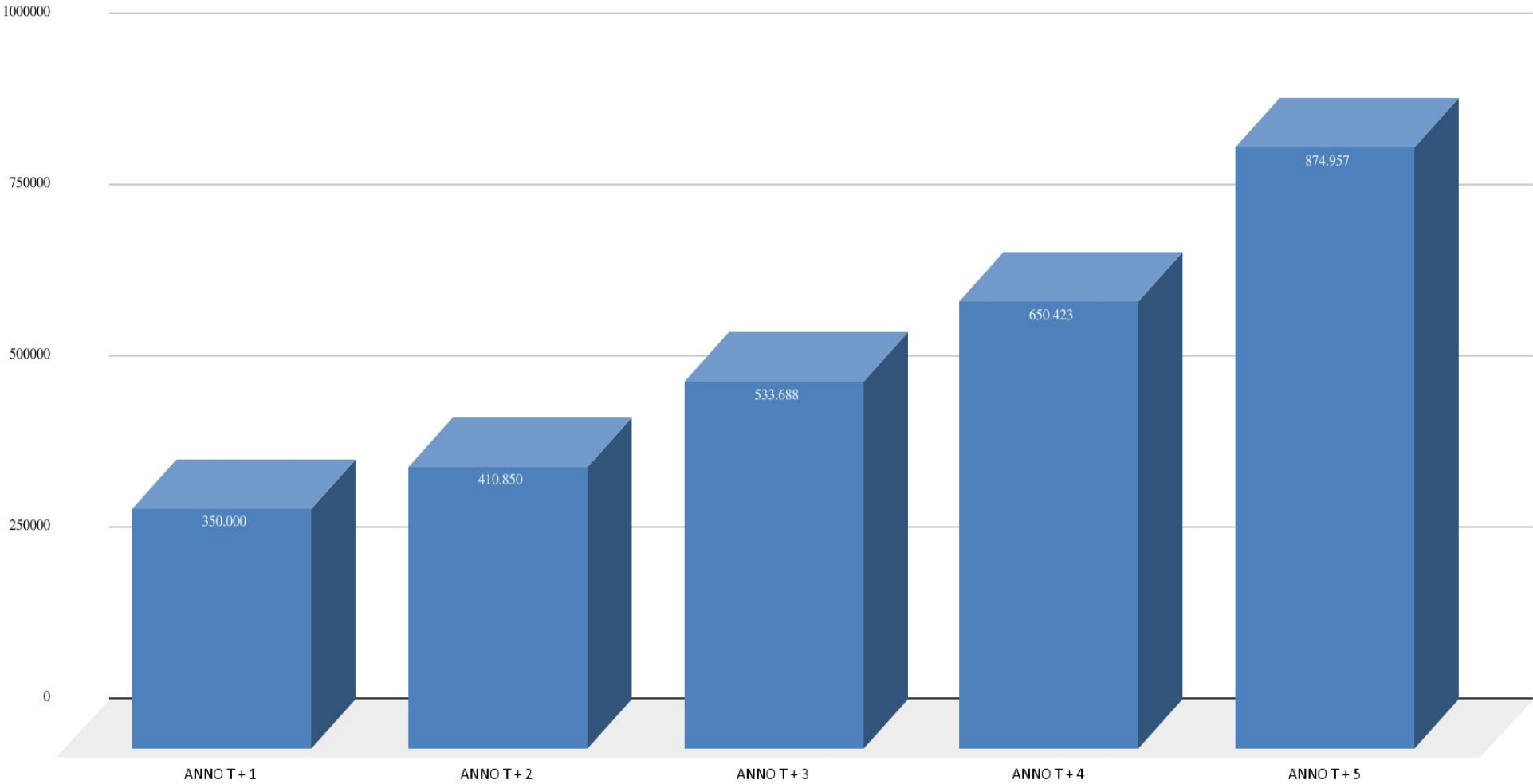


Composition and origin of revenues

CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS (Unaudited)	ANNO T + 1	ANNO T + 2	ANNO T + 3	ANNO T + 4	ANNO T + 5
Net Sales	350.000	410.850	533.688	650.423	874.957
Cost of Sales	89.857	98.159	109.939	123.235	137.066
Gross Margin	260.143	312.691	423.749	527.188	737.891
Operating Expenses:	-	-	-	-	-
Research and development	38.500	42.350	46.590	57.515	104.236
Selling, general and administrative	183.085	201.573	221.752	285.590	320.528
	-	-	-	-	-
	-	-	-	-	-
Total Operating Expenses	221.585	243.923	268.342	343.105	424.764
Other Income/expense, net	3.115	3.430	3.811	4.187	9.259
Income before provision for income taxes	35.443	65.339	151.596	179.896	303.868
Provision for income taxes	7.578	7.585	8.419	10.767	13.978
Net Income	27.865	57.753	143.177	169.129	289.890
	-	-	-	-	-
Earning per share	-	-	-	-	-
Basic	22.292	46.203	114.541	135.303	231.912
Diluted	5.573	11.551	28.635	33.826	57.978

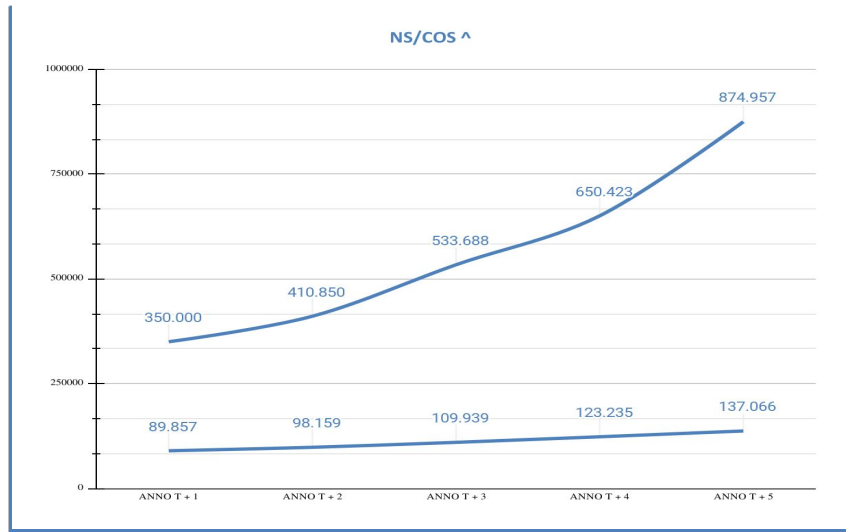
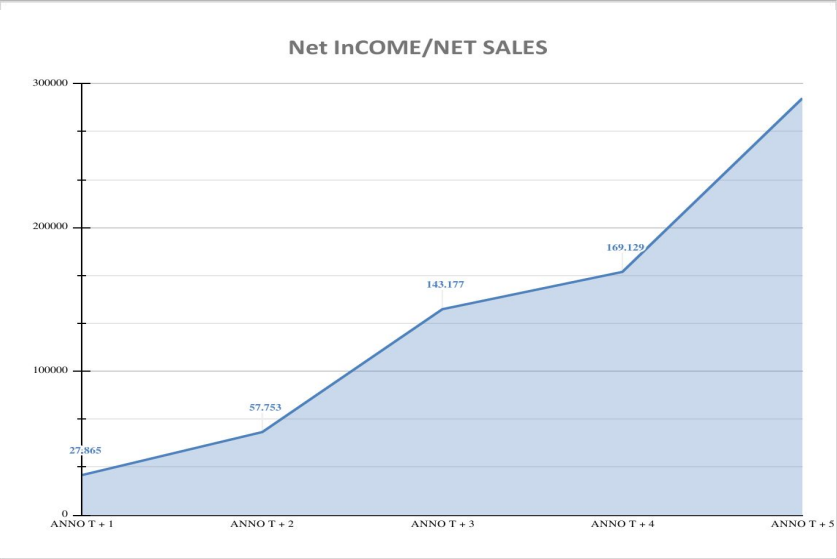
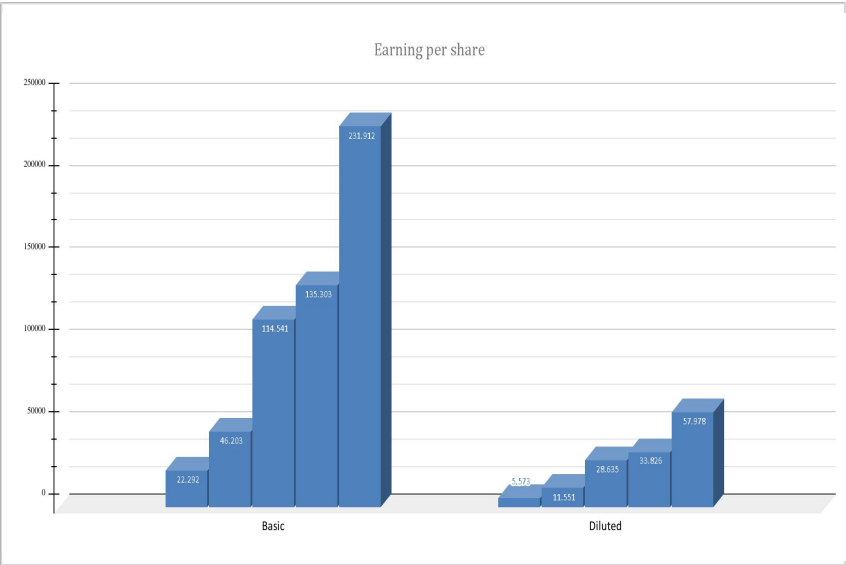
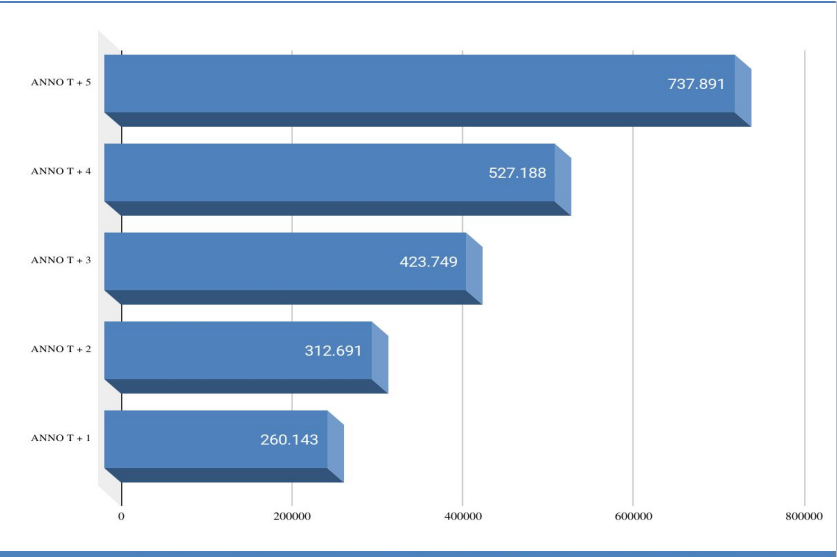


Analysis





Analysis



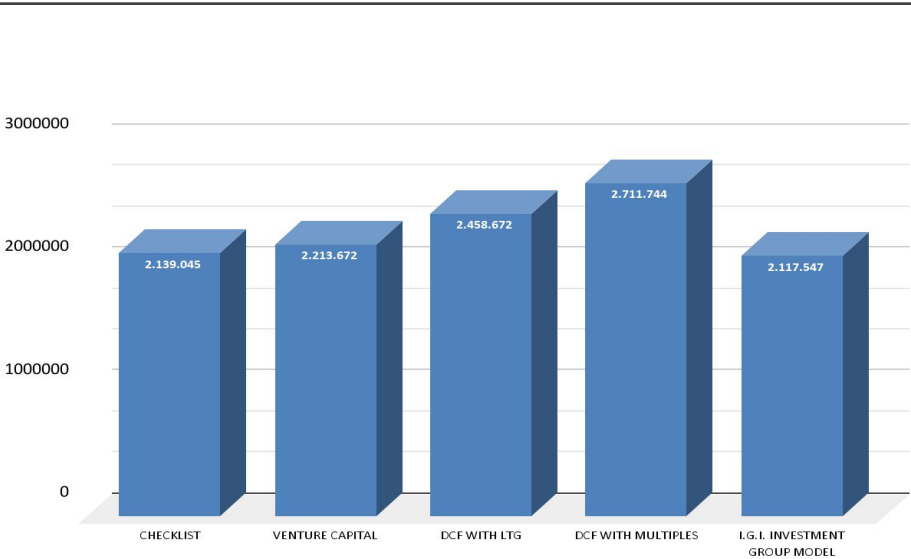


Agenda

- Premise
- Evaluation of the company
- The Risk-Return on Investment
- BUPS****
 - ☐ Business Plan 2023 – 2027 Italian Version
 - ☐ Valuation of IP and companies and attached documents
 - ☐ Performance of the symbiotic company



Investment, valuation and risk thesis (1)

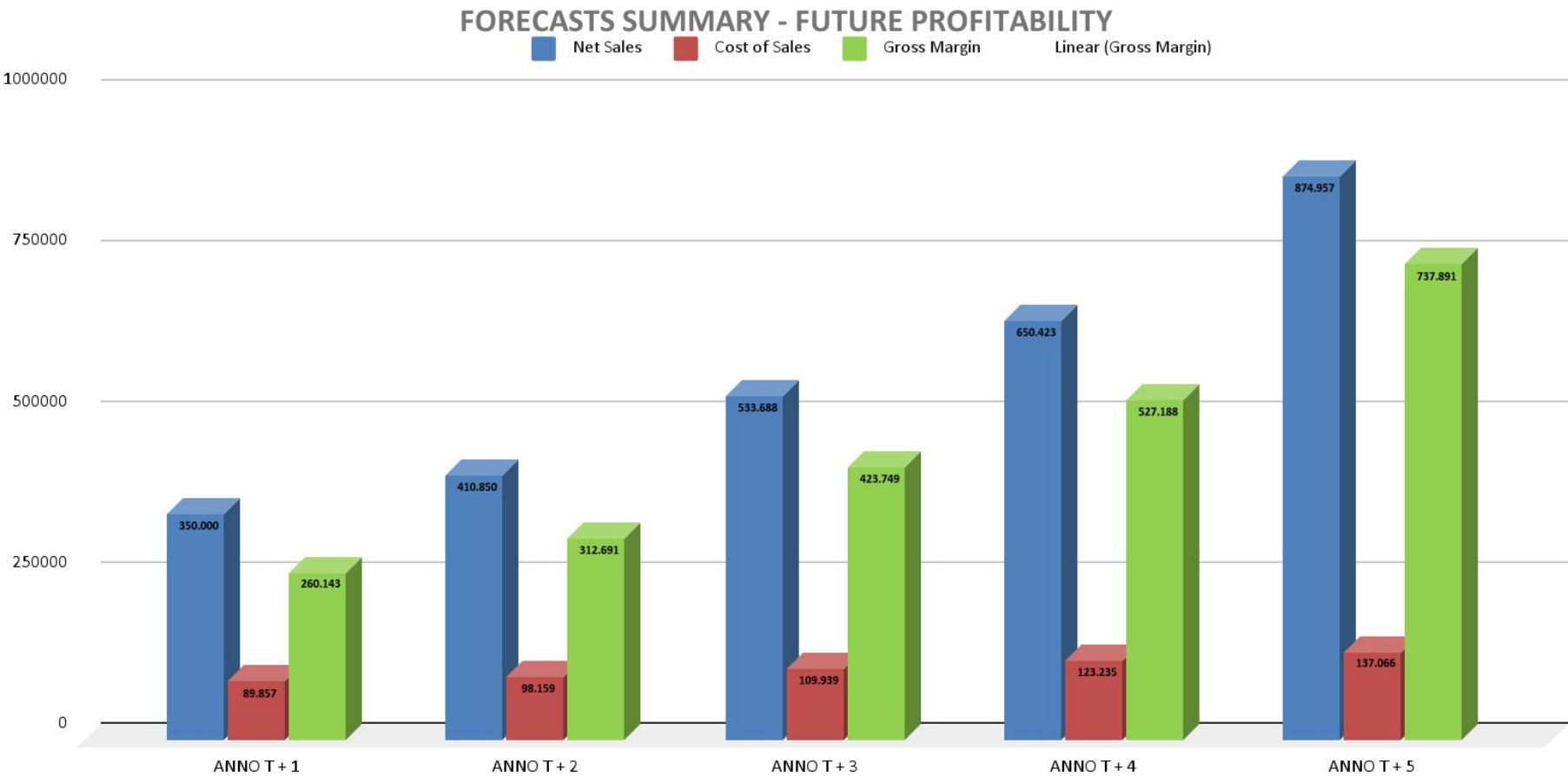


VALUATION METHODS	USD
SCORECARD	1.694.278
CHECKLIST	2.139.045
VENTURE CAPITAL	2.213.672
DCF WITH LTG	2.458.672
DCF WITH MULTIPLES	2.711.744
I.G.I. INVESTMENT GROUP MODEL	2.117.547

Fitch	S&P	Moody's	Rating grade description (Moody's)	
AAA	AAA	Aaa	Investment grade	Minimal credit risk
AA+	AA+	Aa1		Very low credit risk
AA	AA	Aa2		
AA-	AA-	Aa3		
A+	A+	A1	Investment grade	Low credit risk
A	A	A2		Moderate credit risk
A-	A-	A3		
BBB+	BBB+	Baa1		
BBB	BBB	Baa2	Speculative grade	Substantial credit risk
BBB-	BBB-	Baa3		
BB+	BB+	Ba1		
BB	BB	Ba2		High credit risk
BB-	BB-	Ba3		
B+	B+	B1		
B	B	B2		Very high credit risk
B-	B-	B3		
CCC+	CCC+	Caa1		
CCC	CCC	Caa2		In or near default, with possibility of recovery
CCC-	CCC-	Caa3		
CC	CC	Ca		
C	C			In default, with little chance of recovery
DDD	SD	C		
DD	D			
D				



Investment, valuation and risk thesis (2)





Investment, valuation and risk thesis (5)

Default weights of the 5 methods

Stage of development	Checklist Method	Scorecard Method	VC Method	DCF with LTG	DCF with Multiples
Idea stage	38%	38%	16%	4%	4%
Development stage	30%	30%	16%	12%	12%
Startup stage	15%	15%	16%	27%	27%
► Expansion stage	6%	6%	16%	36%	36%

Qualitative methods

Default average and maximum valuations data sources

Dataset: Pre-money market valuations from transactions in the last 30 months of company in all industries, all countries, and at seed funding stage

Datasource: Crunchbase

Usage: Computation of average and maximum (net of outliers) pre-money valuations in given geographic areas for the qualitative methods (Scorecard and Checklist respectively)

Update: Biannual

Scorecard Method

Default weights of the criteria and breakdown in their traits

Strength of the team 30% Time commitment of the founders Number of employees Team spirit and comradeship Years of industry experience of the core team Business and managerial background of the core team	Size of the Opportunity 25% Estimated revenues in the third year according to the stage of the development Estimated size of the market in three years Geographical scope of the business
Competitive Environment 10% Stage of the product/service roll-out Degree of loyalty of customers Type of IP protection applicable IP protection in place (if any)	Strength and protection of the product/service 15% Level of competition in the market Quality of competitive products/services Competitive advantage over other products/services Barriers to entry of the market Threat of international competition
Strategic relationships with partners 10% Strength of the relationships with key strategic partners	Funding required 10% Capital required according to the stage of development



Investment, valuation and risk thesis (7)

Checklist Method

Default weights of the criteria and breakdown in their traits

Quality of the core team analyzes: Average age of the founders Presence in the team of serial, successful entrepreneurs Time commitment of the founders Team spirit and comradeship Years of industry experience of the core team Business and managerial background of the core team Technical skills of the core team	30%
Quality of the idea analyzes: Validation of the demand for the product/service Feedback received by early adopters/industry experts Level of competition in the market Competitive advantage over other products/services Geographical scope of the business Threat of international competition Degree of loyalty of customers	20%
Product roll-out and IP protection analyzes: Stage of the product/service roll-out Type of IP protection applicable IP protection in place (if any)	15%
Strategic relationships analyzes: Presence of an advisory board and number of advisors Presence and type of current shareholders Relationship with legal counselors Strength of the relationships with key strategic partners	15%
Operating stage Stage of development Current profitability	20%

VC method

Below the sources of the valuation parameters used in the VC Method: EBITDA Multiple and Annual Required ROI, and their default values provided by Equidam

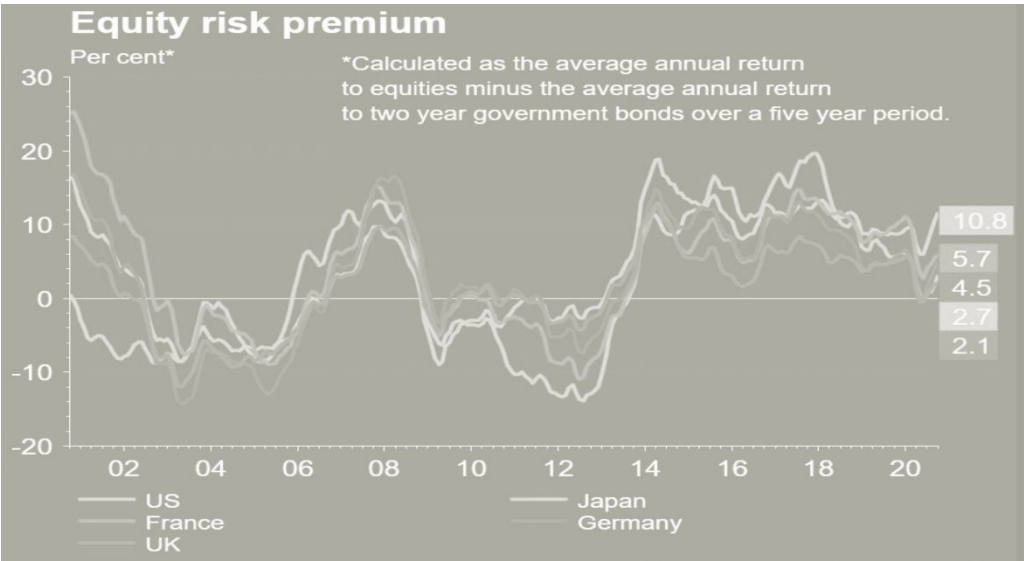
EBITDA multiple

Description: Enterprise value on EBITDA multiples computed over a dataset of global, publicly listed firms organized by industry

Datasource: Prof. A. Damodaran, NYU Stern School of Business

Update: Annual

Notes: We favor the use of EBITDA multiple, as we believe revenue multiples fail to capture the ability of startups to generate cash flow, i.e. the ultimate determinant of value.





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What if Analysis

☐ BASE CASE

☐ WORSTCASE SCENARIO 1

☐ WORSTCASE SCENARIO 2

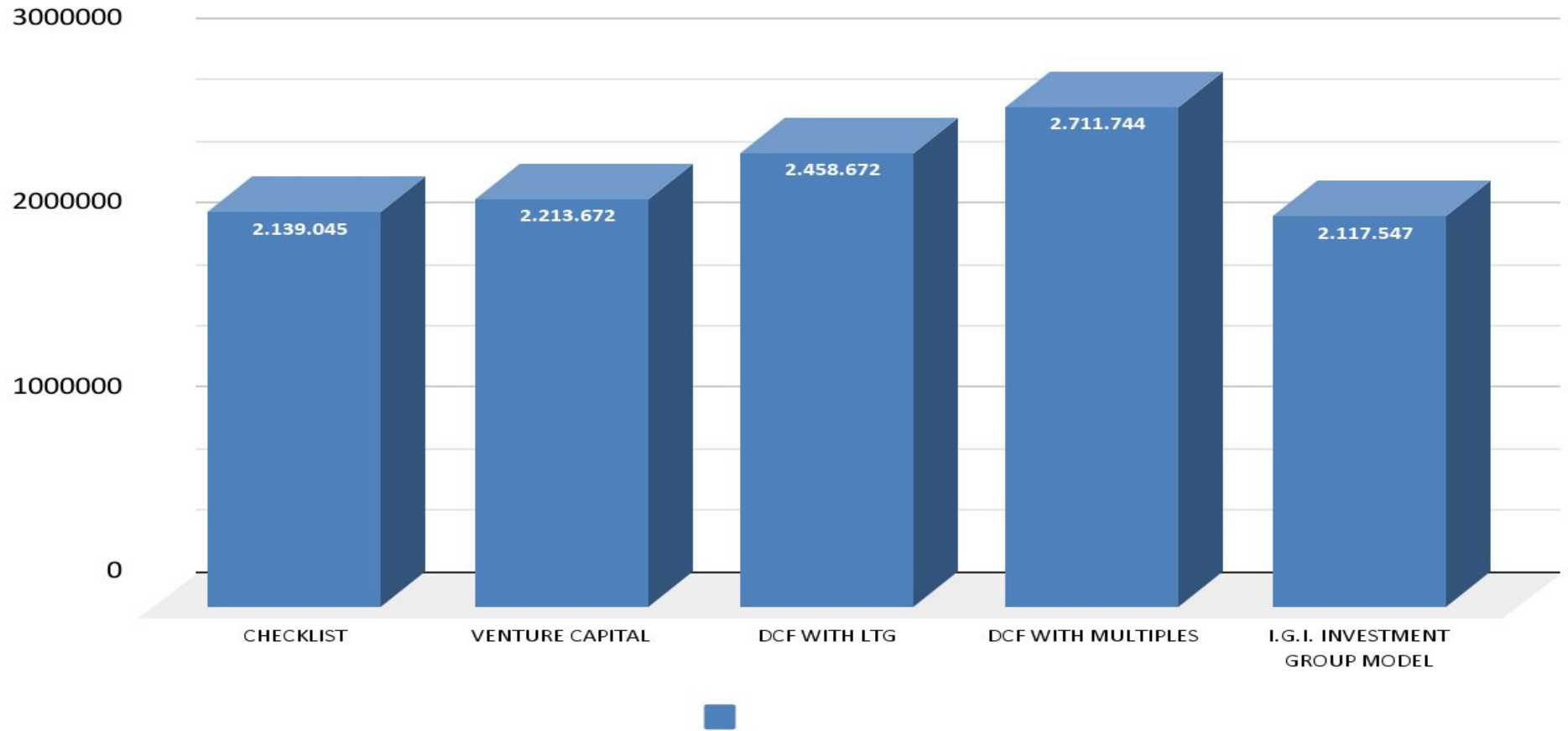


BASE CASE (1.a)

CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS (Unaudited)	ANNO T + 1	ANNO T + 2	ANNO T + 3	ANNO T + 4	ANNO T + 5
Net Sales	350.000	410.850	533.688	650.423	874.957
Cost of Sales	89.857	98.159	109.939	123.235	137.066
Gross Margin	260.143	312.691	423.749	527.188	737.891
Operating Expenses:	-	-	-	-	-
Research and development	38.500	42.350	46.590	57.515	104.236
Selling, general and administrative	183.085	201.573	221.752	285.590	320.528
	-	-	-	-	-
	-	-	-	-	-
Total Operating Expenses	221.585	243.923	1.335.718	1.643.952	2.174.677
Other Income/expense, net	3.115	3.430	3.811	4.187	9.259
Income before provision for income taxes	35.443	65.339	151.596	179.896	303.868
Provision for income taxes	7.578	7.585	8.419	10.767	13.978
Net Income	27.865	57.753	143.177	169.129	289.890
	-	-	-	-	-
Earning per share	-	-	-	-	-
Basic	22.292	46.203	114.541	135.303	231.912
Diluted	5.573	11.551	28.635	33.826	57.978



BASE CASE (1.b)





What if Analysis

☐ BASE CASE

☐ WORSTCASE SCENARIO 1

☐ WORSTCASE SCENARIO 2



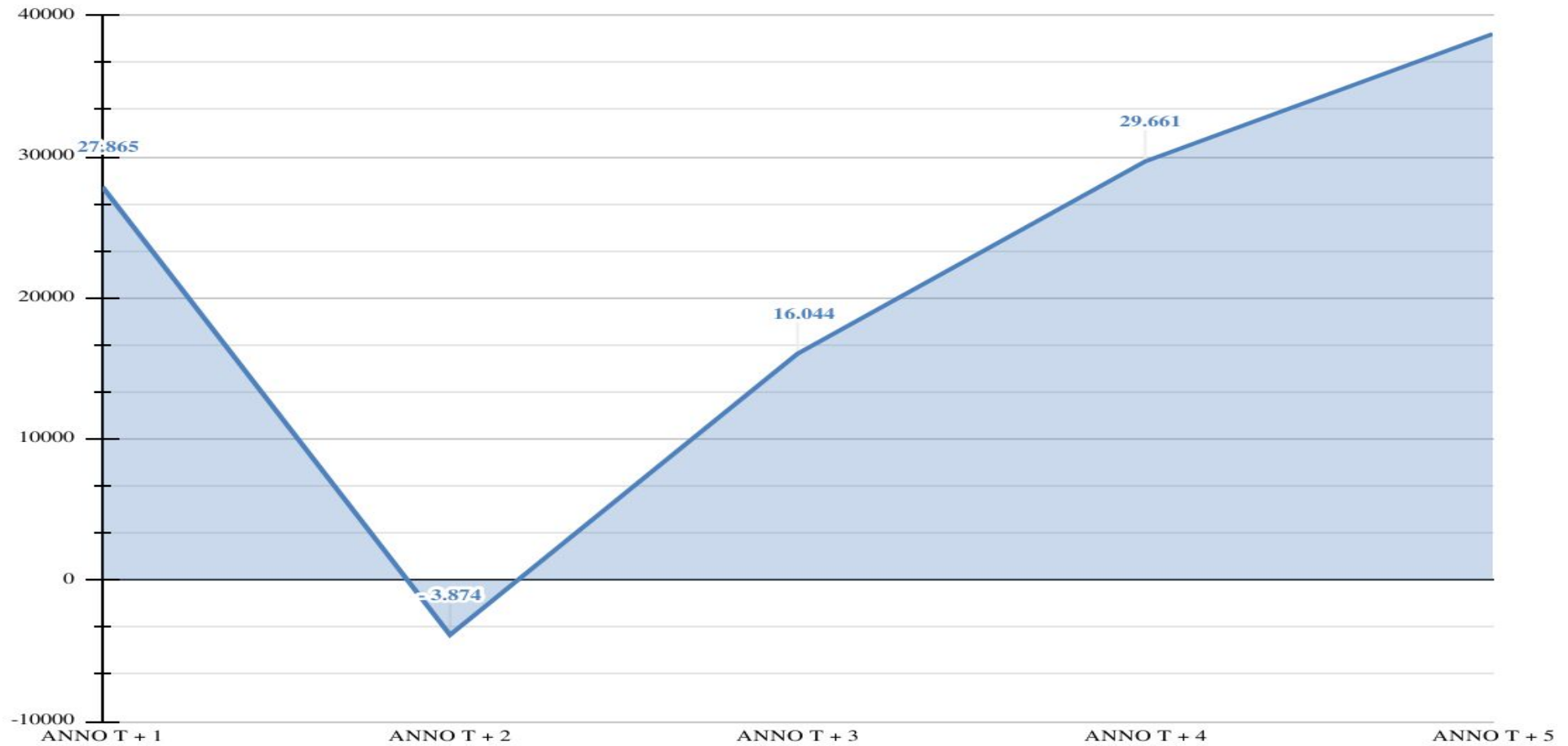
WORST CASE -15% (1.a)

CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS (Unaudited)	ANNO T + 1	ANNO T + 2	ANNO T + 3	ANNO T + 4	ANNO T + 5
Net Sales	350.000	349.223	385.589	399.441	456.733
Cost of Sales	89.857	98.159	109.939	123.235	137.066
Gross Margin	260.143	251.064	275.650	276.206	319.667
Operating Expenses:	-	-	-	-	-
Research and development	38.500	42.350	25.624	17.398	17.342
Selling, general and administrative	183.085	201.573	221.752	214.193	240.396
	-	-	-	-	-
	-	-	-	-	-
Total Operating Expenses	221.585	243.923	247.377	231.591	257.738
Other Income/expense, net	3.115	3.430	3.811	4.187	9.259
Income before provision for income taxes	35.443	3.711	24.463	40.428	52.670
Provision for income taxes	7.578	7.585	8.419	10.767	13.978
Net Income	27.865	- 3.874	16.044	29.661	38.692
	-	-	-	-	-
Earning per share	-	-	-	-	-
Basic	22.292	- 3.099	12.835	23.729	30.954
Diluted	5.573	- 775	3.209	5.932	7.738



WORST CASE -15% (1.b)

Net InCOME/NET SALES





What if Analysis

- ☐ BASE CASE
- ☐ WORSTCASE SCENARIO 1
- ☐ WORSTCASE SCENARIO 2



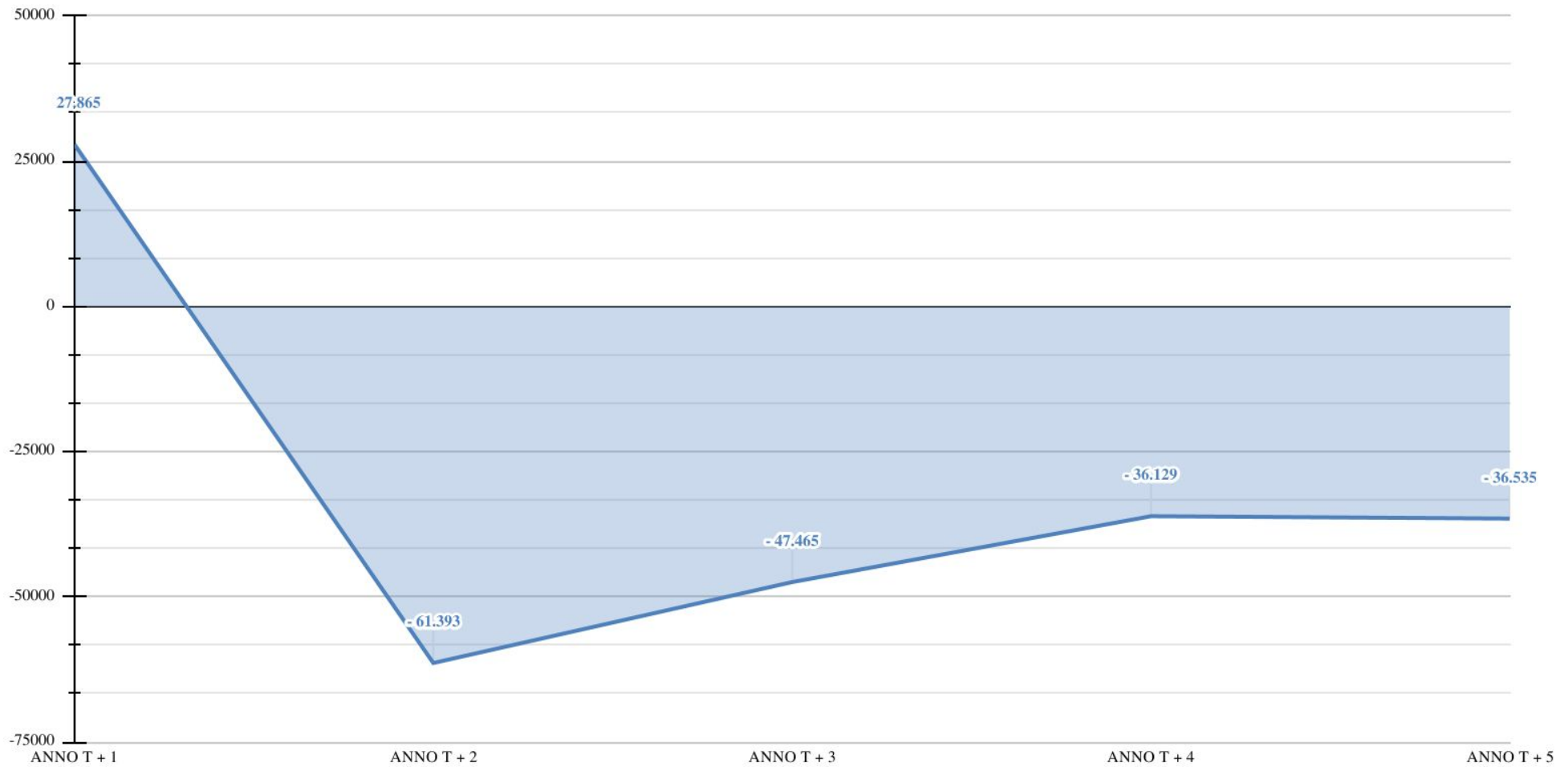
WORST CASE -30% (1.a)

CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS (Unaudited)	ANNO T + 1	ANNO T + 2	ANNO T + 3	ANNO T + 4	ANNO T + 5
Net Sales	350.000	291.704	322.081	333.651	381.506
Cost of Sales	89.857	98.159	109.939	123.235	137.066
Gross Margin	260.143	193.545	212.142	210.416	244.440
Operating Expenses:	-	-	-	-	-
Research and development	38.500	42.350	25.624	17.398	17.342
Selling, general and administrative	183.085	201.573	221.752	214.193	240.396
	-	-	-	-	-
	-	-	-	-	-
Total Operating Expenses	221.585	243.923	247.377	231.591	257.738
Other Income/expense, net	3.115	3.430	3.811	4.187	9.259
Income before provision for income taxes	35.443	- 53.808	- 39.046	- 25.362	- 22.556
Provision for income taxes	7.578	7.585	8.419	10.767	13.978
Net Income	27.865	- 61.393	- 47.465	- 36.129	- 36.535
	-	-	-	-	-
Earning per share	-	-	-	-	-
Basic	22.292	- 49.114	- 37.972	- 28.903	- 29.228
Diluted	5.573	- 12.279	- 9.493	- 7.226	- 7.307



WORST CASE -30% (1.b)

Net InCOME/NET SALES



For more information contact us by mail: direzione@accelerahub.com

